JF Emerging Markets Equity Fund

A Focus On Sustainable Emerging Market Growth

The Emerging Markets Equity portfolio seeks to provide capital appreciation by investing in companies located in or have exposure to emerging market growth. These companies typically have superior growth rates, high returns on invested capital, dominant positions in their region and strong balance sheets to reduce financial risk.

Why Invest In This Strategy?

- Jarislowsky Fraser has more than 20 years of experience researching and investing in international equities.
- Adheres to the firm's established fundamental, low risk investment philosophy that results in a focus on quality and risk management.
- Active management limits exposure to companies with weak business models and poor management and/or governance and to countries with questionable fundamentals.

Portfolio Construction

- EM market capitalization > US\$500M
- A typical holding will not represent more than 10% of the Fund.
- No restrictions on liquidity reserve.
- The Fund will be invested in companies listed on an exchange or over-the-counter (OTC) including ADRs, GDRs, warrants or debentures convertible into stocks and high quality money market instruments.
- No restrictions on country or sector weights.
- The maximum sector weight of each respective fund as defined by the Global Industry Classification Standard (GICS®) will be the greater of 30% or Index sector weight plus 20%.

Annualized Performance (%)

| As of December 31, 2022 | 3 MOS. | 1 ^{YR} | 2 YRS | 3 YRS | 4 YRS | 5 ^{YRS} | 6 YRS | S.I. |
|------------------------------------|--------|-----------------|-------|-------|-------|------------------|-------|------|
| JF Emerging Markets Equity Fund | 15.6 | -13.7 | -9.8 | -0.7 | 3.5 | 1.3 | 5.4 | 5.7 |
| MSCI Emerging Markets Net (C\$) | 8.2 | -14.3 | -9.0 | -1.3 | 2.0 | 0.2 | 4.4 | 5.2 |

Calendar Year Performance (%)

| To December 31st | 2022 | 2021 | 2020 | 2019 | 2018 | 2017 | 2016 |
|------------------------------------|-------|------|------|------|------|------|------|
| JF Emerging Markets Equity Fund | -13.7 | -5.6 | 20.4 | 17.1 | -6.9 | 28.1 | 2.9 |
| MSCI Emerging Markets Net (C\$) | -14.3 | -3.4 | 16.3 | 12.4 | -6.9 | 28.3 | 7.3 |

Sector Weightings (%)

Ending weights presented ex. cash



Fund Profile

December 31, 2022

Inception date September 30, 2015

NAV per Unit C\$17.5501 US\$12.9525

Semi-Annual Distribution **C\$0.09257** (12/31/22)

Fund Size (\$M) **C\$343.1**

Benchmark MSCI Emerging Markets Net (C\$)

Portfolio Characteristics

| | Fund | Benchmark |
|-------------------------------------|---------|-----------|
| ROE 3-yr avg. (%) | 17.6 | 17.2 |
| EV/EBITDA 1-yr forecast | 13.6x | 9.1x |
| Dividend Yield (%) | 2.0 | 3.8 |
| Capitalization \$B Weighted avg. | \$148.9 | \$125.0 |
| Net Debt/EBITDA | -0.4x | 0.6x |

Top 10 Holdings

| | % of Fund |
|-----------------------|-----------|
| Samsung Electronics | 6.3 |
| Taiwan Semiconductor | 6.0 |
| Tencent Holdings | 5.4 |
| HDFC Bank | 3.7 |
| Tata Consultancy | 3.3 |
| Axis Bank | 3.2 |
| Alibaba Group Holding | 2.8 |
| UPL Ltd. | 2.7 |
| Meituan Dianping | 2.6 |
| Weg SA | 2.5 |
| Total for Top 10 | 38.5 |

Geographical Breakdown (%)



JF Global Investment Research Platform (Regular company meetings & country visits)

Company Analysis

- Global industry expertise
- Optimized exposure to EM
 profitable growth
- ESG and management incentives analysis

Country Analysis

- Sustainability of economic growth model
- Government structure & priorities
- Fiscal & monetary policies

EM portfolio construction focuses on quality companies & limits exposure to unsustainable/questionable growth models

Portfolio Review

The JF Emerging Markets Equity Fund outperformed the MSCI Emerging Markets Net Index substantially in the fourth quarter. The Index's best-performing sectors were Communication Services (+12.2%), Healthcare (+11.6%) and Industrials (+10.9%). The portfolio performed particularly well in Real Estate (+7.6%), Utilities (+3.2%), Communication Services (+12.2%), Industrials (+10.9%), and Healthcare (+11.6%) as a result of superior stock selection with no detracting sectors in the quarter.

Stock selection in the Real Estate and Consumer Discretionary sectors was a significant contributor to performance this quarter. **CIFI Ever Sunshine** (+49%) shares rebounded strongly in the fourth quarter on improved sentiment towards China's property sector as the government introduced material policy support initiatives for property developers and began to roll back COVID restrictions. Concerns about China's ongoing property crisis and the liquidity strains it placed on Ever Sunshine's parent developer CIFI Group weighed heavily on shares in 2022, but these measures provide significant relief to the sector. Ever Sunshine operates a very resilient property management business that relies primarily on recurring fees from property tenants and benefits from long-term sector consolidation. Shares have been volatile over the past year, but its fundamentals have not, and we still believe it can grow at a \sim 20% rate over the next several years despite the broader challenges in the property industry.

We continue to focus on higher-quality companies with strong fundamentals and sustainable business models. These companies typically have superior growth rates, high returns on invested capital and strong balance sheets. The portfolio's positioning emphasizes long-term secular growth end markets and limits exposure to countries with questionable fundamentals.

JF Emerging Markets Equity Fund – Q4 2022

Investment Strategy

The external environment for emerging markets remains uncertain. China continues to struggle with the effects of its zero-COVID policy. While most other emerging countries have seen steady economic improvement as COVID restrictions have eased, this momentum is at risk given mounting inflation concerns, the rapid tightening of global monetary conditions, and signs of weakening global demand. Each country has strengths and weaknesses in dealing with these shifting forces, and we constantly monitor our exposures to assess the capability of each country to manage in this environment.

We stress test each company in our portfolio and actively engage with their management teams to gauge risks to their franchises. Most of our businesses are well-positioned to weather any economic storm and, in many cases, emerge stronger. If the long-term fundamentals deteriorate or the competitive advantages are not sufficient to differentiate in a period of crisis, we will remain disciplined and adjust the portfolio to reallocate to betterpositioned companies. This is a very dynamic and fluid environment where some industries are particularly challenged while others are seeing recovery in their fundamentals and prospects.

Investment Team

Jarislowsky Fraser has a team-based approach that anchors a culture of collaborative decision-making. The Investment Strategy Committee (ISC), our central risk and investment oversight body, oversees the entire investment process to ensure that investment decisions adhere to the firm's long-standing philosophy and process.

Returns for the JF Pooled Funds have been calculated using the net asset value (NAV), are gross of management fees and in Canadian dollars. C\$ Index returns and NAV values have been calculated using the London 4PM closing FX rates. Complete Investment Policy guidelines are available upon request. Returns are annualized for periods greater than 1 year.

JF Pooled Funds are only available to Canadian residents. Past performance is not a guide to future performance. Future returns are not guaranteed. Investment return and principal value of an investment in the fund will fluctuate so that an investor's shares when redeemed may be worth more or less than their original cost. This document is prepared by Jarislowsky, Fraser Limited (JFL) and is provided for information purposes only, it is not intended to convey investment, legal, tax or individually tailored investment advice. All opinions and estimates contained in this report constitute JFL's judgment as of the time of writing and are provided in good faith. All data, facts and opinions presented in this document may change without notification. No use of the Jarislowsky, Fraser Limited name or any information contained in this report may be copied or redistributed without the prior written approval of JFL. Source: TD Securities, Bloomberg, MSCI Inc.

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